

THE REAL ESTATE STORE

Licensed Real Estate Broker

“TEAM” COMMISSION AGREEMENT (REAL ESTATE)

A. Broker Fee

The Real Estate Store, Inc. (TRES) will collect a **\$195.00 BROKER FEE PER TRANSACTION**.

Please note:

- Listing & Selling the same property is considered 2 Transactions = \$195 x 2
- E&O insurance is included in the per transaction broker fee

B. Agent Compensation

TRES compensates agents 90% of all commissions. Teams will qualify to receive 100% of commissions earned once meeting **TRES “TEAM” CAP** as outlined below

- \$6500 (husband & wife team)
- \$7000 two-person team
- \$500 for each additional team member
- ZERO fee charged by **TRES** for designated Administrative/Assistants (up to 3)
- Total **TRES “TEAM” CAP** shall not exceed \$10,000 in a calendar year.

Once the “**TEAM**” has reached their **TRES “TEAM” CAP**, they will receive 100% of all commissions for the remainder of the calendar year.

Please note: **TRES \$195 BROKER FEE** is always applicable.

TRES calendar year commences January 1st and ends December 31st each year.

C. Referral Fees Paid to Agents

The Real Estate Store, Inc. shall collect 10% on all referral fees until agent meets **TRES CAP** which is \$7000-10K in a calendar year. When an agent meets **TRES CAP (\$7000-10K)** the broker fee is **\$195.00** on all referrals received.

Leased property commissions: “**Teams**” shall pay 10% to **TRES** until “**Teams**” meet **TRES “TEAM” CAP** as outlined in paragraph B. Once “**TEAMS**” meet **TRES “TEAM” CAP** in a calendar year **TRES** will collect 10% on each leased transaction not to exceed **\$195.00**

BANK WIRE/DIRECT DEPOSIT FEES MAY APPLY

*I, the real estate agent signing below, understand the above terms of **The Real Estate Store, Inc.**, and agree with the compensation/Team commission agreement plan of **The Real Estate Store, Inc.***

Agent (Print Name)

Signed

Date