

# **THE REAL ESTATE STORE**

Licensed Real Estate Broker

## NEW “AGENT” COMMISSION AGREEMENT (NEW TO THE REAL ESTATE BUSINESS)

### **A. Broker Fee**

**The Real Estate Store, Inc. (TRES)** will collect a **\$195.00 BROKER FEE PER TRANSACTION**.  
Please note:

- Listing & Selling the same property is considered 2 Transactions = \$195 x 2
- E&O insurance is included in the per transaction broker fee

### **B. Agent Compensation**

**TRES** compensates agents 90% of all commissions. Newly licensed agents will qualify to receive 100% of commissions earned once meeting an **INITIAL TRES CAP** of \$10k. Once an agent has paid \$10k from commission to **TRES**, they will receive 100% of all commissions for the remainder of the calendar year and qualify for the **“ASSOCIATE” COMMISSION PLAN (\$6500 ANNUAL CAP)**

Please note: **TRES \$195 BROKER FEE** is always applicable.

**TRES** calendar year commences January 1<sup>st</sup> and ends December 31<sup>st</sup> each year.

**Initial \$10k is NOT based on calendar year : it is a total of 10k**

### **C. Referral Fees Paid to Agents**

**The Real Estate Store, Inc.** shall collect 10% on all referral fees until agent meets **INITIAL TRES CAP** which is \$10K. When an agent meets **INITIAL TRES CAP (\$10K)** the broker fee is **\$195.00** on all referral fees received.

**Leased property commissions:** Agent shall pay 10% to **TRES** until agent meets **INITIAL TRES CAP** which is \$10K. When an agent meets **INITIAL TRES CAP** which is \$10K **TRES** will collect 10% on each leased transaction not to exceed **\$195.00**

### **BANK WIRE/DIRECT DEPOSIT FEES MAY APPLY**

I, the real estate agent signing below, understand the above terms of The Real Estate Store, Inc., and agree with the commission agreement plan of **The Real Estate Store, Inc.**

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Agent (Print Name)

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Signed

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Date